

SMALL BUSINESS EXCHANGE

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YEARS

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Shaping the Future of Construction: Inspiring Innovators Redefine the Industry

By Philipp Gerbert, Santiago Castagnino, Christoph Rothballer, and Sven Witthöft,

3D-printed houses, automatically designed hospitals, prefabricated skyscrapers—these once-futuristic dreams are now a reality, as described in a new report, *Shaping the Future of Construction: Inspiring Innovators Redefine the Industry*, developed by BCG and the World Economic Forum. The report showcases and analyzes ten Lighthouse innovation cases—prominent flagship projects as well as startups and pilot projects—that demonstrate the potential of innovation in construction and give a glimpse of the industry's future. The stories not only serve as an inspiration but also vividly describe the typical challenges that innovators face and show how to overcome those challenges.

A Widening Gap Between Leaders and Laggards

The construction industry plays a central role in society in both emerging and mature economies. It creates jobs, accounts for 6% of global GDP, and builds the industrial and civil infrastructures

that enable other businesses to thrive. In the years ahead, the industry will become even more important because of several global megatrends, such as migration into urban areas, climate change, and a new push for infrastructure worldwide. As a typical source of entry level jobs for immigrants, and as a provider of affordable housing, the industry is sure to be at the center of public debate. And if public budgets tighten further, scrutiny of the industry's cost-effectiveness will be even sharper than usual.

Traditionally, the construction industry has been slow to adopt new technologies and processes, undergoing no fundamental change over the past 50 years. In contrast with almost all other industries, its productivity has hardly increased—and in the US, it has not increased at all. Recently, however, new digital technologies—such as building information modeling (BIM), wireless sensing, and 3D printing—have begun transforming the way that infrastructure, real estate,

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The Greenlining Institute Addresses Racial Inequity in the Financial Sector

Earlier this month the Greenlining Institute honored Congresswoman Barbara Lee with a Racial Justice Warrior award and Maria Contreras Sweet with a Small Business Advocate award at our inaugural Financial Services Forum. The forum brought together more than 120 community leaders, nonprofits, advocates, bank executives, and financial industry regulators to discuss how the financial sector can increase access to capital, jobs, and economic opportunity for people of color in California.

Throughout U.S. history, financial institutions and federal regulators have played a crucial role in determining who gains access to economic opportunity in this country, and who does not. In the era of federally sanctioned redlining from the 1930s to 1970s, financial institutions played a central role in explicitly denying home loans and other financial services to communities of color and starving them of the resources needed

to thrive. In more recent times, these institutions engaged in reverse redlining by targeting people of color with predatory loans, resulting in the Great Recession and the decimation of wealth in communities of color. The median wealth of Black and Latinx households dropped by 42% between 2007 and 2013.

Although progress has been made since the recession, we still have a long way to go. Right now, the median white household possesses \$13 in net wealth for every dollar held by the median black household, and \$10 in wealth for each dollar held by the median Latinx household. In terms of lending patterns from banks, in 2015 in California only 3% of home purchase loans went to African Americans, and 21% to Latinx, and only 2.2% of small business SBA loans went to Blacks and 12.6% to Latinx.

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Construction workers in California among highest-paid in the nation

By Kevin Smith,

Construction workers in California are among the highest paid in the nation, according to figures from the Bureau of Labor Statistics.

Fixr.com, an online website that provides cost guides, comparisons and other information for people looking to do remodeling or repair projects, crunched the Bureau of Labor Statistics numbers to create a state-by-state ranking of average hourly wages for workers in the industry.

California ranked 10th highest

California landed 10th on the list of the 10 Highest Wage States, with average hourly earnings of \$21.26. Connecticut and Washington ranked just above California with slightly higher pay, and Hawaii and Illinois were tied for the top slot. Construction workers in both of those states earn an average of \$27.01 an hour.

Massachusetts, followed with \$25.84 an hour and New Jersey ranked fourth with an average hourly wage of \$24.05. Construction workers in Arkansas are hurting the most, according to the report, as their average wage is just \$12.38 an hour.

The national average wage for construction workers is \$18.22 an hour, which equates to \$37,897 a year. In California, construction workers earn an average of \$44,221 a year.

High cost of living

Mike Balsamo, CEO of the Building Industry Association of Southern California, isn't sur-

prised that California ranks near the top. But he said wages can be considerably higher for someone with specific skills and more experience.

"It's common sense that our wages would be on the higher side because our cost of living is higher than most other states in the country," he said. "There's also more demand for construction here. Our housing market is one of the strongest in the U.S. for new home construction. We have high demand and a limited supply, so labor is a real resource."

Nick Angelopoulos, owner of Nicholas Construction & Development Co. Inc. in La Puente, said he's paying 10 to 20 percent more for subcontractors than he did a few years ago.

"It ranges from \$17 an hour for unskilled laborers up to \$35 an hour for someone who's very skilled at a certain trade," he said. "But we're dealing with a shortage. A lot of big companies can't find enough skilled workers."

A big piece of the economy

The construction industry is a major contributor to the U.S. economy. With more than 650,000 employees with more than 6 million employees, it generates nearly \$1 trillion worth of structures each year, according to The Associated General Contractors of America. A study performed for AGC by Professor Stephen Fuller of George Mason University found that an extra \$1 billion in

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Fighting Racial Inequity

Race and Diversion

By Rev. Jesse L. Jackson, Sr.

President Donald Trump has a knack for diverting attention from his failures, often using race as the vehicle. So when Sen. John McCain came out against the cruel Graham-Cassidy Republican health care bill late Friday, guaranteeing its well-deserved crash, Trump went speeding down the racially divisive low road.

At a virtually all-white campaign rally in Alabama that night, the most powerful man in the world decided to crudely attack NFL players with the courage and consciousness to follow the example of Colin Kaepernick, the African American quarterback who took a knee during the national anthem to protest police killings of unarmed black men and boys.

No one should have been surprised by the latest Trump-attack. Racially charged statements and allegations are nothing new for him: a Justice Department lawsuit for housing discrimination against he and his father; the Central Park Five, birtherism, attacking the integrity of an Indiana-born Mexican-American judge in the Trump University trial, calling Mexican immigrants criminals, drug dealers and rapists when he announced he was running for president, a Muslim travel ban, Charlottesville, Jemele Hill and now attacks on Kaepernick, Stephen Curry and any

other athlete with the nerve to speak out against injustice.

After the murderous events in Charlottesville, President Trump said there were some "fine people" among the thousands of KKK, neo-Nazis and white supremacist protesters marching with tiki torches carrying Confederate and Nazi flags. But when black athletes non-violently kneel on the sidelines during the playing of the national anthem, Trump insults their mothers by calling the players SOB's.

President Trump said race had nothing to do with his name calling. He said Kaepernick was disrespecting the flag and the military protecting it, and should be denied his right to speak and earn an honest living. Kaepernick said he was protesting racial injustice. What could Kaepernick possibly have in mind?

His immediate concern was a rash of police killings of unarmed black people. But I'm sure he was aware of other substantive concerns as well: racial profiling while driving and in stores; a black incarceration rate 5.1 times that of whites and in Iowa, Minnesota, New Jersey, Vermont and Wisconsin the disparity is 10-to-1; in 12 states more than half of the prison population is black, with Maryland having the highest rate at 72 percent, in 11 states, at least 1-in-20 black

males are in prison; in Oklahoma, 1-in-15 males ages 18 and older is in prison; African Americans are 13 percent of the population but since 1976 are 35 percent of executions; 1-in-17 black men aged 30-34 was in prison in 2015; black males born in 2001 had a 32 percent chance of serving time in prison at some point in their lives; and in 2015 the rate of prison incarceration for black women was double the rate for white women.

I'm sure racial disparities in health care also weighed heavy on his mind and heart. African Americans have higher rates of mortality than any other racial or ethnic group for 8 of the top 10 causes of death. People of color have the highest rates of cardiovascular disease, HIV/AIDS and infant mortality.

In housing African Americans were disproportionately foreclosed on during the Great Recession and are the main victims of redlining.

Black unemployment has always been at least twice that of whites. Youth unemployment is often over 50 percent in poor urban areas. Economically the wealth gap between whites and black families nearly tripled from \$85,000 in 1984 to \$236,500 in 2009.

In education blacks disproportionately attend poorly financed and segregated public schools.

While there has been an increase in blacks going to college, most of this rise has been in lower-quality institutions.

President Trump wanted the owners to fire any player who took a knee, but given the response of the players on Sunday that would have left them with ball boys and middle-aged coaches lining up. Instead virtually all of the owners joined with their players in support of the issue Kaepernick raised – racial injustice. That was a little perplexing – and hypocritical – considering the owners had white-balled Kaepernick, denying him a job in the NFL for kneeling – and thereby standing up for the oppressed.

By taking a knee, Kaepernick stands firmly in the lineage of Muhammad Ali, Tommie Smith and John Carlos at the 1968 Olympics, Curt Flood, Billie Jean King and Jackie Robinson, a founding board member of Operation PUSH.

Like those brave men and women, Kaepernick is not just courageous. He is good, very good at his job – throwing a football through the air on an autumn afternoon. He should be on an NFL team and until he is, every American who cares about justice and fair play should take a knee and boycott the games.

SOURCE: Rainbow PUSH Coalition

The Greenlining Institute Addresses Racial Inequity in the Financial Sector

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At our Financial Forum on Sept. 15, leaders from across sectors came together to discuss how the financial sector can increase the flow of capital to communities of color. We specifically discussed best practices and strategies to increase Black homeownership in Oakland, strengthen people of color-owned businesses in California, increase investments and services in the Central Valley, increase supplier and workforce diversity in the financial sector, and address racial inequity in philanthropy.

Panelists and audience members highlighted best practices and strategies to address racial disparities and unleash the capital necessary to thrive. Some key themes surfaced during the forums panels and discussions:

1. Banks must be intentional about reaching and serving people of color

Beyond the moral obligation that banks have to address historic racial inequities they helped to create, banks also have a strong economic incentive to do so. Banks should consider and address obstacles

that communities of color face when designing products, conducting outreach, and implementing community investment and philanthropic strategies.

For example, during the Small Business panel, Frank Robinson, the Managing Director of Corporate Social Responsibility for the Americas at MUFJ Union Bank, spoke about the Bank's Special Purpose Credit Program, established under Regulation B of the Equal Credit Opportunity Act to increase access to business financing for women and minority entrepreneurs. Underwriters of the program perform a manual review of every loan application, taking into consideration the obstacles and risk factors that many entrepreneurs of color face. In doing so, Union Bank is taking an intentional and targeted effort to level the playing field for entrepreneurs of color.

2. Relationships with community are crucial

Prevailing and substantial partnerships with community organizations like housing counselors, small business credit and technical assistance providers, local small business lenders, chambers of com-

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Maria Contreras Sweet, the 24th Administrator of the Small Business Administration

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Access to Capital

SBA Rolls Out New Lender Match Tool to Connect Small Businesses and Lenders

Lender Match helps you find lenders.



Administrator Linda McMahon, head of the U.S. Small Business Administration, today announced the launch of Lender Match, the SBA's online referral tool connecting small business borrowers with participating SBA lenders. Lender Match is an upgrade to LINC (Leveraging Information and Networks to access Capital), introduced as a pilot in 2015.

"The SBA's mission to help small businesses grow, create jobs and help our economy thrive

is strengthened by the new Lender Match tool. It essentially serves as a matchmaker, making it easier for small businesses to find lenders," McMahon said. "I want to help get more capital in the hands of small business owners and entrepreneurs, and I encourage them to tap into the SBA's resources for start-up and growth solutions."

Lender Match brings together entrepreneurs and SBA lenders to help increase access to capital. It is

an upgrade from LINC in its function, design and user experience, making it easier for entrepreneurs to use and connect with potential lenders.

The free online tool allows small business owners to fill out a quick online form, without registration, and then connects them with lenders within 48 hours. There are now fewer, more relevant questions, and lenders are now able to better filter the referral they are sent resulting in more viable matches. Lenders can now optimize their search criteria to identify specific types of borrower referrals for particular lines of business or specialized financing.

Lender Match is a much more user friendly and intuitive platform for entrepreneurs and it provides better guidance on how to be prepared for the loan application process. It has been streamlined from start to finish providing better access to on-screen information.

After lenders have reviewed the information submitted to them by entrepreneurs, those who express interest in the loan will respond within two days. In addition, borrowers will also receive counseling information and resources from the SBA within their local area.

Lender Match is available to all SBA 7(a) and 504 lenders nationwide, including nonprofit lenders

that offer free financial advice and specialize in micro lending, loans in SBA's Community Advantage program, and the SBA's CDC/504 loan program. It is important to note that you must be an approved SBA lender in good standing to receive borrower referrals.

Lender Match follows the SBA's new digital media design with its clean and modern look, refreshed for easy use. It also contains a checklist of items for borrowers before talking to lenders that includes a business plan, credit history, collateral and financial projections that help to better understand the lending process. Prospective borrowers can go to www.sba.gov/lendermatch to get matched with any number of institutions and increase their access to capital.

There are currently more than 800 lenders in the SBA's lending programs that participate in Lender Match throughout all 50 states, the District of Columbia, Puerto Rico, the U.S. Virgin Islands and Guam. To date, the online tool has made more than two million lender referrals, and lenders have followed up with more than 70,000 referrals, connecting potential small business borrowers to capital.

SOURCE: U.S. Small Business Administration

California Sub-Bid Request Ads

CAHILL CONTRACTORS, LLC
Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS, LLC
requests bids from Certified SBE
Subcontractors and Suppliers
EXCEPT for the following TRADES:

Site Clearing & Demo / Windows &
Glazing / Shoring & Underpinning /
Piles / Drilled Piers & Ground Improvement /
Personnel Hoist / Crane Service /
Elevators / MEP Design Build /
Fire Sprinklers / Exterior Building
Maintenance / Signage

1296 SHOTWELL ST.
SENIOR AFFORDABLE HOUSING
(REMAINING TRADES)
1296 Shotwell Street,
San Francisco, CA 94110

This is CMD project with construction
workforce and prevailing wage requirements.

BID DATE: 10/13/17 @ 2PM

Voluntary Pre-bid Meeting:
9/26/17 @ 2PM, Cahill's Office
425 California St., Suite 2200
San Francisco, CA 94104

Voluntary Job Walk: 9/27/17 @ 10AM

BID DOCUMENTS:

Please contact Colby for access to
documents on BuildingConnected.

nibbi

Project Name: Mission Bay Block 3E - SPECIAL INSPECTION
Location: San Francisco, California
Bid Date: October 12, 2017 @ 2:00 PM

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 3E project in San Francisco. We are in receipt of the bid documents and are currently requesting bids from qualified subcontractors including those certified with the Office of Community Investment and Infrastructure (OCII) for SPECIAL INSPECTION. The Office of Community Investment and Infrastructure (OCII) participation goal has been established for this project 50% SBE/LBE goal with first consideration for San Francisco-based MBEs, WBEs and SBEs located in zip code areas 94124, 94134 and 94107 followed by all areas in San Francisco. The Mission Bay Block 3E program goal is to provide a safe and healthy home for families and veterans. In addition, Nibbi Brothers is committed to supporting this goal by achieving a minimum of 5% Disable Veteran Business Enterprise (DVBE) participation. All bidders should visit <https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx> to search for DVBE's and solicit their participation in some capacity with your specific scope of work. Your proposed DVBE participation in your bid will be evaluated along with the bid and scope inclusions. The project consists of new construction of 101 affordable housing units in San Francisco with a total of 123,701 gross square-feet. The 4-story type V over 1-story type I housing project is to provide a safe and healthy home to support spaces for families and veterans. The building is organized into three wings surrounding a large landscaped multi-use courtyard. The project will also include a main lobby, activity rooms, administrative offices, storage, bike parking and an on-grade parking garage with 25 spaces.

To obtain bid documents through Building Connected, please contact Kristin Medwick, Senior Precon and Estimating Coordinator, kristinm@nibbi.com. For specific questions regarding this project please contact Joanna Chellino, Preconstruction Manager, joannac@nibbi.com.

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California Sub-Bid Request Ads

SHIMMICK CONSTRUCTION

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

**City and County of San Francisco • Municipal Transportation Agency
22 Fillmore Transit Priority Project
Contract No. 1303**

BID DATE: October 19, 2017 at 3:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on:

General Engineering Contracting, Reinforcing Steel Contractor, Pipeline Contractor, Parking & Highway Improvement, Backhoe Service, Earthwork & Paving, Electrical Contracting, Construction Traffic Control Services, Concrete Contractor, Tree Service, Trucking & Hauling, Surveying/Engineer/Drafting Equipment & Supplies, Concrete Supplier & Manufacturer, Traffic Safety & Traffic Control Devices, Electrical Equipment & Supplies, Photography Services

Contract Documents are available by owner.

Please send a request to Mr. Allan Andaya at allan.andaya@sfmta.com or by fax to (415) 701-4300. You may also contact Jamie Helmick at jhelmick@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Clay Cochran by email at ccochran@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

SKANSKA

**WEST MISSION BAY DRIVE BRIDGE PROJECT
CITY OF SAN DIEGO**

FEDERAL AID PROJECT NO. BHLS-5004(049)

DBE Goal: 6.7%

Bid Date: November 2, 2017 – 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation, as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the City of San Diego Planet Bids website: <https://www.planetbids.com/portal/portal.cfm?companyID=17950>

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Prepare Storm Water Pollution Prevention Plan, Lead Compliance Plan, Clearing and Grubbing, Cold Plane Asphalt Concrete Pavement, Place Hot Mix Asphalt (Type A), Place Hot Mix Asphalt Dike (Type E), Minor Concrete, Asphaltic Emulsion (Fog Seal Coat), Tack Coat, Rock Blanket, Remove Concrete, Construction Area Signs, Traffic Plastic Drums, Flashing Arrow Signs, Portable Changeable Message Signs (Type 1), Type III Barricade, Temporary Railing, Temporary Crash Cushion, Temporary Pavement Markings (Tape), Temporary Traffic Stripe (Tape), Temporary Pavement Markers (Retroreflective and Non Reflective), Temporary & Permanent Erosion Control, Roadway Excavation, Class II Base, Cement Treated Base, Curb Inlet, Drainage Inlet, Catch Basin, CIP Junction Structure, Cleanout, Curb Outlet Replace OCP Inlet/Riser, Remove & Install Sign Structure, 18" RCP, 24" RCP, 30" RCP, 48" RCP, 12" steel Pipe, 18" Flared End Section, Geotextiles for Drainage, Rip Rap, Salvage and Relocate Existing Rip Rap, Drainage Inlet Markers, Remove Pipe and Inlet, Chain Link Fence, Protective Railing, Remove Chain Link Fence, Install sign, Metal Post (Roadside Sign) Install Sign (Mast-arm Hanger Method), Install Roadside Sign (Wood Post), Remove Metal Post, Remove Roadside Sign (Wood Post), Guardrail (Midwest Guardrail System 6" Wood Post) Transition Railing (Type WB-31), End Anchor Assembly (Type SFT), In-line Terminal System, Flared Terminal System, Crash Cushion Module, Remove and Replace, Concrete Barrier, Pavement Markers, Paint Traffic Stripe (2-Coat), Painted Pavement Markings (2-Coat), Removal of Pavement Marker (P), Remove Thermoplastic Pavement Markings, Remove Painted Traffic Stripe, Signal and Lighting (P) Video Inspecting Pipelines and Culverts for Acceptance, Pedestrian Barricade, Landscaping & Irrigation, Bridge Removal, Structure Excavation (Bridge), Structure Backfill (Bridge) Cast-In-Drilled-Hole Concrete Piling, Prestressing CIP Concrete, Temp Trestle, Structural Concrete, Joint Seal Assembly, Bar Reinforcing Steel, Prepare and Stain Concrete, Miscellaneous Metal, Bridge Deck Drainage System, Cable Railing, Handrailing, Bridge Lighting, Slope Paving Removal, Ground Anchor Wall, Structure Excavation, Structure Backfill, Structure Backfill (Ground Anchor Wall) (F), Ground Anchor Wall (Subhorizontal) (P), Structural Concrete, Retaining Wall (F), Architectural Treatment (F), Bar Reinforcing Steel, (Retaining Wall) (P-F), Structural Shotcrete (F), Slope Paving (Concrete) Minor Concrete (Gutter), Cable Railing (P-F), Eastern & Western Mitigation Sites - Shrub Removal, Eastern & Western Mitigation Sites - Revegetation, Steel Casing (30-Inch), Sewer Isolation Gate Valve (14-Inch), Access Manhole (5' x 3'), Removal or Abandonment of Existing Water Facilities Handling and Disposal of Non-friable Asbestos Material, Water Main, Gate Valve, Sewer Force Main, and Cathodic Protection

Please submit scope sheets 3 days prior to bid to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity/Affirmative Action Employer

This contractor and subcontractor(s) shall abide by the requirements of 41 CFR 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals on the basis of protected veteran status or disability, and require affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified protected veterans and individuals with disabilities.

Skanska Estimating Dept.: 1995 Agua Mansa Rd, Riverside, CA 92509 - Phone: (951) 684-5360, Fax: (951) 788-2449

Estimator: Jerome DiPadova • Email: bids.social@skanska.com

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Graniterock

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San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Vicki Narciso
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED SBE SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

**Main Avenue and Madrone Pipeline
Restoration Project**

Contract No. C0633

**Owner: Santa Clara Valley Water District
Engineers' Estimate: \$12,000,000.**

BID DATE: October 11, 2017 @ 2:00 PM

Items of work include but are not limited to: Sawcutting, Clearing & Grubbing, HDPE Pressure Pipe, Traffic Control, Slope Protection, Filter Fabric, Adjust Utilities and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Patrick McDonald
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED SBE / MBE / WBE / DBE
SUBCONTRACTORS/SUPPLIERS/
TRUCKERS FOR:

2017 Storm Damage Repair, Phase 1

**Owner: Contra Costa Water District
Engineers' Estimate: \$2,600,000.**

BID DATE: October 17, 2017 @ 10:00 AM

Items of work include but are not limited to: SWPPP, Trucking, Fence, Traffic Control and Hydroseeding.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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California Sub-Bid Request Ads

McCarthy Building Companies, Inc. is seeking bids from qualified Subcontractors and Suppliers:

California State University, Northridge Parking Structure G6
DESIGN BUILD STRUCTURE
Northridge, CA 91330

RFI DUE: Friday 10/16/17 by 2:00 pm. Submit questions to Amit Kale, akale@mccarthy.com.
BID Due: Thursday 10/25/17 before 2:00 pm

McCarthy Building Companies is requesting bid proposals from qualified subcontractors and suppliers for this project. Please submit your proposal and questions per the above deadline.

This Design Build project includes a new parking structure and associated site work. Major trades include Demolition & Earthwork, Site Utilities, Site Concrete, Asphalt Concrete Paving, Pavement Markings/Striping, Tactile Warning Mats, Landscaping & Irrigation, Reinforcing & PT, Structural Concrete, Structural Steel, Masonry, Miscellaneous Metals, Barrier Cables, Waterproofing, Sheet metal/Expansion Joints, Metal Stud Framing/Drywall/Plaster, Glass/Glazing, Doors & Hardware, Signage, Fire Extinguishers/Cabinets, Painting & Finishes, Bike Lockers, Parking Control Equipment, Elevators (Both MRL & Hydraulic options are accepted), Fire Protection, Plumbing, and HVAC.

Bidding Documents: The bidding documents can be viewed and downloaded now at the McCarthy Box webpage: <https://mbc.box.com/s/o7lhtd3ifioqtbahlyq7b5vi6zngzo5>

Other Requirements:

1. Prevailing Wage Required –Yes, See Vol 1 RFP Article 3 Prevailing Wage
2. SBE Required –Yes, See Vol 1 RFP Article 3 Sample Forms, Page 7. (Submit form with bid if SBE)
3. DVBE Required –Yes, See Vol 1 RFP Article 3 Sample Forms, Page 14. (Submit form with bid if DVBE)
4. Buy America –No
5. PLA –No
6. DIR# -Yes

Please do not contact the owners or their consultants directly. Failure to follow this requirement may disqualify your proposal. We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.

McCarthy Building Companies, Inc.

Amit Kale – akale@mccarthy.com
20401 S.W. Birch Street, Newport, CA. 92660
Phone (949) 851-8383 Fax (949) 756-6841



Kiewit / Manson MOTCO, AJV

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Small Business Concerns (SBC), including SDB, WOSB, HUBZone SB, VOSB & SDVOSB certified by The System for Award Management (SAM).

<https://www.sam.gov/portal/public/SAM>

Subcontractors and Suppliers for the following project:

**Replacement/Upgrade Pier 2 -
Military Ocean Terminal Concord (MOTCO)**
Location: Concord, CA

Solicitation No. W9123817R0065

Owner: U.S. Army Corps of Engineers (USACE)

Bid Date: October 26, 2017 at 12:00 P.M.

Quotes Due: October 20, 2017 at 4:00 P.M.

Small Business Concerns (SBCs)

Wanted for the following scopes, including, but not limited to:

Asphalt paving, Biological assessment and monitoring, Building Construction, Site Mechanical, Utilities, Concrete Reinforcing, Concrete Repair, Concrete, Concrete Pumping, Underwater Demolition (ordnances), Earthwork/Excavation, Electrical, Marine Fenders, Marine Towing; Piling, Precast Concrete, Quality Control/Assurance, Dynamic Pile Testing, MEC/UXO, Street Sweeping, Trucking/Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, SBC suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes

are due October 16, 2017 and Quotes

NO LATER THAN October 20, 2017 by 4 PM.

Plans and specifications are available through SmartBidNet (SBN) or the Government's website at www.fbo.gov

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Buy American Act applies

An Equal Opportunity Employer

CA Lic. 433176

DIR # 100001147



Kiewit Infrastructure West Co. (Kiewit)
10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 946-3823
Contact: David Ryan at david.ryan@kiewit.com

Kiewit is seeking sub-quotes from Local Business Enterprise (LBE) firms; compliant with West Basin Municipal Water District's "Local Business Enterprise Policy Compliance" and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers.

Project Owner: West Basin Municipal Water District

Project Name: Pall Microfiltration Expansion Project

Project Location: Edward C. Little Water Recycling Facility, 1935 Hughes Way, El Segundo, CA 90245

Bid Due Date: October 13, 2017 at 2:00 p.m. PST

The project entails adding two pre-purchased Microfiltration racks to increase water production by approximately 3 MGD.

Kiewit is currently requesting subcontractor and/or supplier quotes for PVC pipe, HDPE pipe, stainless steel fabricated pipe, C200 epoxy-lined and coated pipe, bulk (small bore copper, stainless, and carbon steel) pipe, bolt/nut/gasket kits, pipe supports/hangers, aggregates, man-hole materials, ready mix supply, concrete reinforcing installation, metal deck, miscellaneous metals, chemical feed equipment and electrical work.

All responsive subcontractors must possess a valid California Contractor's license, be registered with the Department of Industrial Relations (DIR), and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Subcontractors, Consultants, Professional Service Firms, and Material Vendors/Suppliers must be able to accept all terms and conditions of the project under its resultant agreement.

Kiewit intends to conduct itself in good faith with all firms regarding participation on this project. For further information, to discuss your specialty or scope of work, the requirements of the contract, licensing, project scheduling, insurance or bonding, please contact David Ryan. Plans and specifications are available for review at the address listed herein and through SmartBidNet by contacting Kiewit.

Kiewit Infrastructure West Co.

is an Equal Opportunity Employer.

We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply.



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Shasta Lake Wastewater Treatment Plant Upgrade in City of Shasta Lake, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

CoSL Wastewater Treatment Plant Upgrade

Project – Bid No. 2018-01

Owner: City of Shasta Lake

Bid Date: November 02, 2017 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Minor Concrete, Concrete Pumping, Concrete Ready-mix, Masonry, Reinforcement, Precast Concrete, Cast in Place Concrete, Clear & Grub, Earthwork, Electrical, Equipment, Grading, HVAC, Joint Sealant, Metals, Paintings & Coatings, Piping, Valves & Gates, Instrumentation & Controls, Street Sweeping, SWPPP, Thermal & Moisture Protection, Trucking & Hauling, Joint Sealant, FRP Fabrication, Roof Insulation, Rough Carpentry, Demolition, Crack Repair & Misc. Metals

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

October 27, 2017 and

Quotes NO LATER THAN November 1, at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Prevailing Wages apply.

An Equal Opportunity Employer

CA Lic. 433176

DIR # 100001147



Proven Management, Inc.

225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified DBE/WBE subcontractors, suppliers, and truckers for the following project:

MISSION BLVD CORRIDOR IMPROVEMENTS, PHASE 2

CITY OF HAYWARD

Bids: 10/31/2017 @ 2 PM

CLEARING/GRUBBING; SWPPP; TRAFFIC CONTROL; STRIPING & MARKING; CONCRETE CURBS & GUTTERS; SIDEWALK; MEDIANS; ROADWAY EXCAVATION; PORTLAND CEMENT CONC; REINFORCED CONC PIPE & CONNECTION; ROADSIDE SIGNS; LANDSCAPE/IRRIGATION; TREE PRESERVATION/PRUNING; SITE FURNISHING & ACCESSORIES; INTERLOCKING PAVERS; DECORATIVE METAL FENCE & PANEL; DECOMPOSED GRANITE PAVING; CONC UNIT MASONRY; MANUFACTURED STONE VENEER; TEMP TRAFFIC SIGNAL & LIGHTING; CIDH CONCRETE PILE FOUNDATIONS; STEEL PEDESTALS & POSTS; ELECTRICAL CONDUIT; PULL BOXES; FIBER OPTICE CABLE & EQUIPMENT; CCTV; LUMINAIRES; ILLUMINATED STREET NAME SIGNS

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

The increasing importance of Hispanics to the U.S. workforce

One of the most obvious examples is the structural increase in the presence of women in the labor force. Even in the past quarter of century, data from the 1990 and 2014 Current Population Survey (CPS) indicate that the growth rate in the number of women civilian workers ages 16 and above outpaced that for men (29.0 percent versus 21.4 percent).

The demographic shift with respect to ethnicity has also been striking in recent years. Sparked by immigration and relatively high fertility rates, the number of Hispanics in the civilian U.S. workforce more than doubled, from 10.7 million to 25.4 million workers between 1990 and 2014. This 137-percent increase dwarfed the 13-percent increase in the number of non-Hispanic civilian workers by more than a factor of 10, nearly doubling the representation of Hispanics among all civilian workers during this time (from 8.5 percent to 16.0 percent).

Moreover, the growth rate of the number of Hispanic civilian women in the labor force was particularly acute (157 percent) compared with their male counterparts (124 percent) in the past quarter century. The population growth rates of female and male civilian non-Hispanic workers rose by 18 percent and 9 percent, respectively, during this time. These changes resulted in a doubling of the share of Hispanic women among female workers (from 7.3 percent to 14.7 percent), and an almost doubling of the share of Hispanic men among male workers (from 9.5 percent to 17.7 percent). As such, the presence of Hispanic women increased in both the Hispanic workforce and the female workforce, which continued a pattern from the 1980s observed by Peter Cattani in a 1988 MLR article titled "The growing presence of Hispanics in the U.S. workforce."

These dramatic demographic shifts have a variety of national labor market and other socioeconomic issues for the next 25 years and more. Indeed, the Pew Research Center projects that the Hispanic population will continue to rapidly grow, such that by 2050, Hispanics will represent nearly 30 percent of the total population. If Hispanic women continue to disproportionately enter the workforce, gender-related differences in labor market outcomes (including earnings, self-employment, labor force participation, and occupations) as well as in family/societal factors (such as fertility rates, maternity/parental leave, and access to childcare, healthcare, and schools) will become increasingly important.

One additional shift in just the past decade worth highlighting is that U.S.-born Hispanics have been driving population growth more than immigrants. It follows that domestic-related issues such as access to quality education, job training, and healthcare (as opposed to language, legalized status, and assimilation) will likely dominate labor market, business, and social concerns more than in the past.

Access to quality education is particularly critical when considering that Hispanics have less education on average than non-Hispanics (11.0 years versus 13.7 years among adults ages 25 years and older).¹ The gap narrows but remains significant when exclusively focusing on U.S.-born workers (12.4 years versus 13.6 years), and similar gaps exist across gender. While Hispanics have been acquiring more schooling in recent years, non-Hispanics have as well, which has maintained the Hispanic/non-Hispanic education disparity.

California Sub-Bid Request Ads

Sub-Bids Requested From Qualified **CBE** Subcontractors & Suppliers
County of Los Angeles, Department of Public Works
As-Needed Engineering and Project Management Support Services
Project ID: AED7740085
Location: Los Angeles County
Bid Date: 10/24/17

Seeking the following services:

Architectural Services, Geotechnical Engineering, Waste Management Consultants, Construction Services (Inspection), Laboratory Testing, Landscape Architect, Urban Planning and Consulting, Construction Services – Estimating, Public Relations Services, Surveying Services, Structural Engineering, Transportation Engineering

Woodard & Curran, Inc.

888 South Figueroa Street, Suite 1700 • Los Angeles, CA 90017

Phone: 213.223.9460

Contact: Tamara Simbirdi, Sr. Marketing Coordinator

Email: tsimbirdi@woodardcurran.com

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: Barbara Hirdman

Sub-Bids Requested From **SBE** and **SBE Micro**, including **MBE, WBE, DBE, DVBE** Subcontractors & Suppliers for:

Calaveras County Water District

Jenny Lind Water Treatment Plant Pretreatment Improvements Project

Location: Calaveras County

BID DATE: October 17, 2017 @ 2:00 PM

Trades Solicited:

Concrete, Piping, Electrical, Rebar, Surveying, Metals, Potholing, SWPPP, Earthwork, Tree Removal, Aggregates, Gravity Block Retaining Wall

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available to interested DGS certified small and micro business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small and micro business suppliers and subcontractors.



FIND
Subcontractors, Vendors,
and Suppliers



REACH
Diverse Audiences of Various
Ethnicity, Race, & Gender



ADVERTISE
Sub-Bid Request Ad
Public Legal Notices
Job Listings

SBE Newspaper boasts a weekly readership of **75,000**
 SBE Delivers competent, competitive, and certified subcontractors,
 vendors, and suppliers
Contact us at 800-800-8534 or sbe@sbeinc.com

The increasing importance of Hispanics to the U.S. workforce

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The under-education of Hispanics has numerous labor market, economic, and social repercussions, including relatively low wages and earnings, low asset and retirement-income accumulation, reduced purchasing power, and high unemployment and poverty rates, just to name a few. Moreover, the most recent recession that started with the financial crisis expedited “job polarization” (the permanent loss of a nontrivial number of middle-skilled jobs), and in the past couple of decades, many jobs have become increasingly skill-intensive.

These labor market structural changes suggest that without making additional investments in the education of Hispanics, they are likely to fall further behind in upcoming years. Particularly in light of their population growth, the educational outcomes among Hispanics will not only affect Hispanic American communities; they will have increasing national and global consequences regarding the direction of the American workforce, the business sector, social programs, and economic prosperity.

SOURCE: www.bls.gov

Shaping the Future of Construction

Continued from page 1

and other built assets can be designed and constructed. These new technologies have still not been widely adopted, however, and the gap between the innovation leaders and laggards is widening. Shaping the Future of Construction aims to accelerate innovation, analyzing leading innovators to identify recommendations for companies at large, governments, and other stakeholders.

How Companies Can Spearhead Industry Transformation

The case studies reveal the following key success factors for companies that boost innovation in the construction ecosystem:

- To **stimulate innovative ideas**, successful companies develop a vision and instill an innovation culture in their workforces; create talented, multidisciplinary teams that bring in experiences from nonconstruction industries and devise agile organizations; and take a customer-centric approach, starting from the asset users’ pain points.

- To **turn their innovative ideas into reality**, these companies establish product platforms instead of taking a traditional individual-project perspective, launch pilot projects and prototypes to show proof of value, and nurture the broader ecosystem of suppliers and other partners to manage supply-side constraints and enable a broader adoption of the innovation.
- To **succeed in the market**, the companies embrace business model innovation alongside technological innovation, advocate new ways of contracting that both reward innovation and life cycle performance and enable early collaboration, and work with governments to shape regulatory environments, such as for 3D printing in construction.

Governments’ Crucial Contributions

Although the industry’s transformation is and must be driven by the private sector, governments also need to play an important role by pursuing policies conducive to the adoption of inno-

vation. Three key roles emerge for governments: smart regulator, long-term strategic planner and incubator, and forward-looking project owner.

1. **Smart Regulator.** This role involves making smart decisions about regulations, such as harmonizing and updating building codes, as well as developing performance-based and forward-looking standards.
2. **Long-Term Strategic Planner and Incubator.** This involves defining a country-level strategic innovation agenda for the industry, investing in flagship projects and research and development, and enabling startup financing.
3. **Forward-Looking Project Owner.** This involves creating an innovation-friendly owner culture, introducing more flexible procurement and contracting models, and taking a life-cycle perspective to obtain innovative solutions that provide the highest total value of ownership and are not simply the cheapest.

To deal with the broader societal challenges—including sustainability, affordability, and disaster resilience—and to serve the public good, the construction industry needs to innovate more vigorously. By implementing the success factors and policy recommendations mentioned above, companies and governments will accelerate innovation within the construction ecosystem and achieve higher productivity as well as social and environmental benefits.

For the construction value chain, the benefits of full-fledged digitalization, arguably the most important holistic lever, are huge: within ten years, full-scale digitalization in nonresidential construction will lead to annual global cost savings of \$0.7 trillion to \$1.2 trillion (13% to 21%) in the engineering and construction phases and \$0.3 trillion to \$0.5 trillion (10% to 17%) in the operations phase, according to a BCG report titled Digital in Engineering and Construction: The Transformative Power of Building Information Modeling.

SOURCE: www.bcg.com

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

REQUEST FOR QUALIFICATIONS AND PROPOSALS

Proposition 39 Energy Expenditure Plan (EEP) Implementation Services RFQ/P # 008-1718

The Oakland Unified School District is requesting qualified persons, firms, partnerships, corporations, associations, or professional organizations to provide implementation of the District's Proposition 39 Energy Expenditure Plan ("EEP"), including design, construction, installation, and commissioning of one or more projects identified in the EEP.

Respondents to this RFQ/P should mail or deliver five (5) bound copies, one (1) unbound copy and one (1) electronic copy on CD or USB flash drive of their submittals, as further described herein, to:

OAKLAND UNIFIED SCHOOL DISTRICT
Cesar Monterrosa
Director
Division of Facilities Planning & Management
955 High Street • Oakland, CA 94601
RFQ/P # 008-1718

All responses are due by 1:00 p.m., on November 15, 2017.

FAX OR EMAIL RESPONSES WILL NOT BE ACCEPTED. LATE SUBMITTALS WILL NOT BE ACCEPTED OR CONSIDERED.

Questions regarding this RFQ/P must be submitted in writing by e-mail to Cesar Monterrosa at cesar.monterrosa@ousd.org, Renee Lafrenz at renee.lafrenz@ousd.org and Michelle Berry at michelle.berry@ousd.org on or before **October 16, 2017 at 1:00 p.m.** Answers will be posted on the District website by **2:00 p.m. on October 23, 2017.**

Each Response must conform and be responsive to the requirements set forth in this RFQ/P, and must be submitted in the format specified by the District as defined in this RFQ/P. The District reserves the right to waive any informalities or irregularities in received Submittals. Further, the District reserves the right to reject any and all Responses and to negotiate contract terms with one or more respondent firms for one or more of the work items.

In this RFQ/P, the term Respondent identifies the firm or partnership submitting as the entity to enter into the terms of the Agreements included in Exhibit B. All Respondents must have already been prequalified by the District in accordance with the Public Contract Code section 20111.6. The Respondent is not required to identify electrical, mechanical and plumbing subcontractors but if such subcontractors are identified, they are also subject to the prequalification requirements as required by Public Contract Code section 20111.6.

Construction workers in California

Continued from page 1

nonresidential construction spending adds about \$3.4 billion to the nation's gross domestic product and about \$1.1 billion to personal earnings. It also creates or sustains 28,500 jobs.

Balsamo said more money is being funneled into construction projects these days.

"Over the last four years or so, as the economy has rebounded, we've seen a 20 percent increase in subcontractor pricing," he said, referring to the total amount a subcontractor is paid before dispersing that money among its workers. "Overall, I'd say the industry is healthy. The initial part of the recovery after the recession was limited to coastal areas, but now we've seen improvements in areas like the Inland Empire, Central Valley and Sacramento."

SOURCE: <http://www.dailybreeze.com>

OAKLAND UNIFIED SCHOOL DISTRICT

DOCUMENT 00 11 16

NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, **Bid No. 07093**, ("Project" or "Contract"):

Re-Bid Centro Infantil De La Raza Child Development Center – Fire and Intrusion Alarm Installation 2660 East 16th Street, CA 94606

2. The Project consists of:

The scope of this project is to replace the existing fire alarm and intrusion alarm system.

3. **Engineer's Estimate: \$200,000.**

4. Project Manager for this project is **John Howell**, he can be reached at **(510) 535-7066**.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

C10 – Electrical Contractor

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after **Monday, August 21, 2017**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077
Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange Reed
Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

8. Sealed bids will be received until **2:00 p.m., on Thursday, October 26, 2017**, at the District Office, located at **955 High Street, Front Desk, Oakland, California**, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

9. Pursuant to Public Contract Code section 20111.5, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder.

10. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

11. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

12. A **Mandatory**/voluntary pre-bid conference and site visit will be held on **Thursday, October 12, 2017 at 2:00 p.m. at Front Entrance of Centro Infantil Center**. All participants are required to sign in at the front Entrance of

the Building. The site visit is expected to take approximately [] hour. Failure to attend or tardiness will render bid ineligible.

13. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

14. The District has elected to provide an owner-controlled or wrap-up insurance program ("OCIP"). The successful Bidder and its subcontractors shall be required to participate in and comply with the OCIP.

15. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

16. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

17. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

18. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

19. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, **contact Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607**.

20. The District's Board has found and determined that the following item(s) shall be used on this Project based on the purpose(s) indicated. (Public Contract Code section 3400(c).) A particular material, product, thing, or service is designated by specific brand or trade name for the following purpose(s):

(1) In order that a field test or experiment may be made to determine the product's suitability for future use: _____.

(2) In order to match other products in use on a particular public improvement either completed or in the course of completion: _____.

(3) In order to obtain a necessary item that is only available from one source: _____.

(4) In order to respond to an emergency declared by a local agency: _____.

21. This Project is funded in whole or in part with federal funds, and therefore the Contractor shall comply with the Davis-Bacon Act, applicable reporting requirements, and any other applicable requirements for federal funding. This Project is also subject to Buy American requirements.

22. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

23. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

OFFICE OF COMMUNITY INVESTMENT AND INFRASTRUCTURE (OCII)

REQUEST FOR PROPOSALS FOR LANDSCAPE MAINTENANCE, STREETSCAPE MAINTENANCE, AND PROPERTY MANAGEMENT SERVICES FOR PARKS, STREETSCAPES AND SITE OFFICE BUILDING AT PHASE 1 OF THE HUNTERS POINT SHIPYARD

The Office of Community Investment and Infrastructure (OCII) has released a Request for Proposals from interested firms to provide landscape maintenance, streetscape maintenance, and property management services for parks, streetscapes, and the Hunters Point Shipyards Site Office Building at Phase 1 of the Hunters Point Shipyards. Local small businesses are highly encouraged to submit proposals. A mandatory pre-submission meeting will be held on Monday, October 16th and proposals are due Monday, November 20th. Please visit sfocii.org/rfp for details on the Request for Proposals.

OFFICE OF COMMUNITY INVESTMENT AND INFRASTRUCTURE (OCII)

NOTIFICATION: DEVELOPMENT OPPORTUNITY Request for Proposals ("RFP") for Blocks 52 and 54 in the Hunters Point Shipyards Redevelopment Project Area

The Office of Community Investment and Infrastructure ("OCII") is seeking qualified applicants to submit proposals to:

Develop, own, and operate affordable rental housing on Blocks 52 and 54 in the Hunters Point Shipyards Redevelopment Project Area

The Office of Community Investment and Infrastructure ("OCII"), the Successor to the San Francisco Redevelopment Agency ("SFRA"), is seeking submittals from qualified applicants to develop, own, and operate affordable rental housing. The housing will serve very low-income families at non-adjacent Blocks 52 and 54 (the combined Blocks as the "Project") in the Hunters Point Shipyards Redevelopment Project Area ("Project Area").

An applicant ("Applicant") is defined as a team comprised of only the following: a developer ("Developer"), a property manager, an architect and a Workforce and Contracting Action Plan ("WCAP") consultant (if an outside consultant is being proposed).

In accordance with the Bayview Hunters Point Employment and Contracting Policy as amended and the OCII Small Business Enterprise Program, the successful Applicant will be required to competitively solicit and select its other consultants and contractors, including general contractor and subcontractors, at subsequent and appropriate development stages of this Project. Firms not defined as an Applicant above but interested in participating in this Project are advised to contact the successful Applicant's WCAP representative after completion of this RFP. The selection of an Applicant is tentatively scheduled for March 2018 (subject to change) and announcement of the successful Applicant will be posted on the OCII website shortly thereafter.

Proposals will be accepted until **4:00 p.m., Wednesday, November 29, 2017**. To obtain a copy of the RFP, please visit: <http://sfocii.org/rfps-rfqs-bids> or the Office of Community Investment and Infrastructure located at One South Van Ness Avenue, Fifth Floor, San Francisco, CA 94103.

For questions regarding this RFP, please contact Elizabeth Colomello at (415) 701-5518 or by email at elizabeth.colomello@sfgov.org.

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0377519-00

Fictitious Business Name(s):
Bahman & Hoch, Inc.
Address
100 Pine Street #1250, San Francisco, CA 94111
Full Name of Registrant #1
Bahman & Hoch, Inc (CA Corp)
Address of Registrant #1
100 Pine Street #1250, San Francisco, CA 94111

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/17/17**

Signed: **Heidi Hoch, President**

This statement was filed with the County Clerk of San Francisco County on **9/6/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
9/6/2017

9/7/17 + 9/14/17 + 9/21/17 + 9/28/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0377507-00

Fictitious Business Name(s):
Boston Hotel
Address
140 Turk Street, San Francisco, CA 94102
Full Name of Registrant #1
Boston Hotel 140 Turk LLC (CA)
Address of Registrant #1
140 Turk Street, San Francisco, CA 94102

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/1/2017**

Signed: **Chandrakant Patel**

This statement was filed with the County Clerk of San Francisco County on **9/5/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
9/5/2017

9/7/17 + 9/14/17 + 9/21/17 + 9/28/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0377488-00

Fictitious Business Name(s):
level
Address
635 Texas Street, San Francisco, CA 94107
Full Name of Registrant #1
Level Design, LLC (CA)
Address of Registrant #1
635 Texas Street, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/7/2016**

Signed: **Nichole Rouillac**

This statement was filed with the County Clerk of San Francisco County on **9/1/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
9/1/2017

9/14/17 + 9/21/17 + 9/28/17 + 10/5/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0377371-00

Fictitious Business Name(s):
Ronim & Associates, LLC
Address
1934 - 17th Avenue, San Francisco, CA 94116
Full Name of Registrant #1:
Ronim & Associates, LLC (CA)
Address of Registrant #1
1934 - 17th Avenue, San Francisco, CA 94116

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/21/2017**

Signed: **Jacqueline P. Minor**

This statement was filed with the County Clerk of San Francisco County on **8/24/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
8/24/2017

8/31/17 + 9/7/17 + 9/14/17 + 9/21/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0377156-00

Fictitious Business Name(s): **Iso Ideas, Inc.**
Address
165 11th Street, San Francisco, CA 94103
Full Name of Registrant #1: **Iso Ideas, Inc.**
Address of Registrant #1
165 11th Street, San Francisco, CA 94103

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/21/17**

Signed: **Alexander Dixon, CEO**

This statement was filed with the County Clerk of San Francisco County on **8/8/17**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
8/8/17

8/10/17 + 8/17/17 + 8/24/17 + 8/31/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0377631-00

Fictitious Business Name(s):
SFHIC
Address
1035 Market Street #400, San Francisco, CA 94103
Full Name of Registrant #1
San Francisco AIDS Foundation (CA)
Address of Registrant #1
1035 Market Street #400, San Francisco, CA 94103

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/1/1994**

Signed: **Elizabeth Pesch**

This statement was filed with the County Clerk of San Francisco County on **9/15/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
9/15/2017

9/28/17 + 10/5/17 + 10/12/17 + 10/19/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376723-00

Fictitious Business Name(s):
Proven
Address
739 Bryant Street, San Francisco, CA 94107
Full Name of Registrant #1
Four Seasons Care Center, Inc. (CA)
Address of Registrant #1
739 Bryant Street #205, San Francisco, CA 94107

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/25/2017**

Signed: **Jeremy Bragg, CEO**

This statement was filed with the County Clerk of San Francisco County on **7/07/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Homyrah Alocozy**
Deputy County Clerk
7/07/2017

7/20/17 + 7/27/17 + 8/3/17 + 8/10/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376749-00

Fictitious Business Name(s):
Outer Orbit
Address
3215 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
Skillshot LLC (CA)
Address of Registrant #1
316 Bocana Street, San Francisco, CA 94110

This business is conducted by **A Limited Liability**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Christian K. Gainsley**

This statement was filed with the County Clerk of San Francisco County on **7/11/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
7/11/2017

7/20/17 + 7/27/17 + 8/3/17 + 8/10/17

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Big Lantern
Located at **3170 16th Street, San Francisco, CA 94103**

This fictitious business name was filed in the County of San Francisco on **12/21/2016** under file **0373942**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Huai Hai Inc. (CA)
3170 16th Street, San Francisco, CA 94103

This business was conducted by a **A CORPORATION**.

Signed: **Feng Robert Hui**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Mariedyne L. Argente**
Deputy County Clerk
9/19/2017

9/21/17 + 9/28/17 + 10/5/17 + 10/12/17

Addresses Racial Inequity

Continued from page 2

merce, and community leaders and anchors, among others, are crucial to build trust in communities, originate loans, and maximize equitable impacts of community development investments and grants in communities of color.

3. Think Local

All markets should be approached with a local lens, especially those that tend to be overlooked, like the San Joaquin Valley. As an example, products, services, and delivery methods that may work in the Bay Area or Los Angeles often do not work in rural areas. Language needs are different, many households operate in the cash economy, have different documentation status, have limited access to affordable and secure internet, and the main industries of agriculture and construction are different greatly from tech and entertainment, which dominate California's urban areas. Community engagement and Community Reinvestment Act officers based in regions where the bank operates go a long way in building partnerships and maximizing the impact of investments.

3. Work Collaboratively

Financial institutions should partner with one another, as well as across sectors with nonprofits and advocacy groups. Banks will be able to achieve more by working collaboratively on place-based or mission-based projects and leveraging each other's investments and expertise along the way.

JPMorgan Chase's initiative in Detroit is a good example of working collaboratively with local partners doing work on the ground. Naomi Camper of JPMorgan Chase explained how the bank has teamed up with local organizations to invest more than \$100 million in Detroit so far, including \$9.5 million directly to entrepreneurs of color. These sorts of huge capital infusions into communities of color, in partnership with local organizations and aimed at preventing displacement, can play an important role in spurring growth in local economies.

4. Address rampant displacement

The topic of gentrification and displacement came up throughout the day. Between 2000 and 2010, the Black population in Oakland fell by 25%. This trend is occurring across cities throughout California as black and brown people are being pushed out of their homes and moving farther and farther away while commuting longer to go to work. Increasing opportunities for homeownership, especially for longtime residents of color in rising markets, can slow this displacement while building inter-generational wealth. Investing in community land trusts as an alternative ownership model can also help. A bank's philanthropy strategy can also address issues of gentrification by investing in workforce development programs and leadership development programs for people of color. One basic commitment not discussed at the event should be considered: Banks should not fund projects by developers unless those projects include serious measures to mitigate displacement of long-time residents.

Ultimately, the event fostered productive conversations between "odd bedfellows," as our Economic Equity Team Director Teddy Miller quipped, about how to advance racial equity in our financial system. An authentic conversation between some of the largest asset holders in history and advocates of color in California presents challenges but also many opportunities. Greenlining is committed to continuing to serve as a convener for this necessary dialogue to achieve our common goal: growing broad-based prosperity by breaking down racial barriers to economic opportunity in California.

SOURCE: <http://greenlining.org/>